# UP MSME 1-Connect

# **PROJECT REPORT**

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PROJECT: MILK PROCESSING(1000 LTR).

# **PROJECT REPORT**

Of

# MILK PROCESSING(1000 LTR)

# **PURPOSE OF THE DOCUMENT**

This particular pre-feasibility is regarding MILK PROCESSING(1000 LTR).

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.

[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]



#### INTRODUCTION

India is endowed with a largest livestock population in the world having a total bovine population of 375 million compared to the world's total bovine population of 1550 million. It accounts for 58.2% of the world's buffalo population and 15.1% of the cattle population.

In order to meet the rapidly growing demand for milk with a focus to improve milk animal productivity and increase milk production, the Government has approved National Dairy Plan Phase. NDP-I will help to meet the projected national demand from domestic production through productivity enhancement, strengthening and expanding village level infrastructure for milk procurement and provide producers with greater access to markets.

The organized dairy sector (both cooperatives and private) is presently handles about 15 per cent of total milk production in the country. Thus it indicates, there is a wide scope for processing of milk and manufacture of milk products for domestic consumption as well as export.

Dairy products form one of the fastest growing segments in the livestock product export. The major export destinations are Bangladesh, Egypt, UAE, Algeria, Yemen Republic, Pakistan, Saudi Arabia and Malaysia. The major products exported were Butter & other milk fat, cheese, Whole Milk Powder, Skimmed Milk Powder, fresh cream, ghee, butter milk etc.

#### MARKET POTENTIAL OF THE PROJECT

India is leading in production of milk and dairy is one of the major subsidiary activities of most of the farmers. Despite of highest production in the world there is always a demand supply miss match for milk and milk products. The demand for milk and milk products is at its peak during festive occasions like Diwali, Id, Holi, etc. In order to meet the demand during its peak, the milk needs to be converted to various milk products due to its perishable nature. But there is lack of processing infrastructure in the country. Therefore, there is good scope for financing milk processing activities in entire country.

The beneficiaries of the Project may be individuals, partnership firms, companies, corporate bodies, cooperative societies/unions etc. New entrepreneurs may start their business as an individual, proprietary concern, partnership firm or a joint stock company.

The financial assistance is extended for processing of milk with the following objectives.

- i) To enhance the keeping quality of milk
- ii) To avoid the economic losses to farmers by procuring the milk in time from them
- iii) To manufacture various milk products as per market demand
- iv) To provide quality products at affordable prices to the consumers.

# **PROJECT DETAILS**

#### **# RAW MILK RECEPTION PATTERN:**

- Temperature
- 30Deg.c.
- Type of milk
- Raw mixed milk
- Smell & Taste
- Good
- Alcohol stability of milk as required
- No sour milk is to be received at the dairy

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#### **# PLANT CAPACITY:**

Capacity of the milk processing Plant will be **200 LPH** considering morning milk collection 2.5 hours & Evening milk collection 2.5 hour. So @**1,000Ltr** Milk comfortably pasteurized per day.

#### **# FINISH MILK PACKING:**

Liquid Milk

: 1000Ltrs/day

#### **# ELECTRICAL REQUIREMENT:**

- Total connected HP required : Approx 40 HP Three Phase 440V
- Standby arrangement of D G Sets(30 KVA)

#### **# CONSTRUCTED AREA REQUIRE FOR PLANT & MACHINERY:**

For Processing of 1000 LPD Milk tentative area required **2400sq.** ft with minimum 15 ft height.

#### **# MANPOWER REQUIRED:**

Well experienced plant operator, Quality control technician & unskilled worker required to be depute before commissioning of the plant & machine Y.

# **TECHNICAL SPECIFICATION**

# **Reception Section**

#### **Roller conveyor**

MS Roller conveyor 3mtr long with ms frame and roller with adjustable ball feet suitable for carrying 40ltr can

# **Can tipping bar**

The can tipping bar made out of ms pipe and Chanel and fitted wooden block on the top side for resting of milk cans

# **SS Weighing Bowl**

SS weighing bowl fabricated out of 2mm thick SS 304 sheet without let valve lifting arrangement

### Weighing scale

Electronic plat form type weighing scale with LED display for weighing of milk on reception

### SS Dump Tank

The dump tank will be fabricated out of 2mm thick SS 304 sheet without cover. The tank will have a gentle slope towards the outlet which be terminated at a 2 way valve.

### **Milk Transfer Pump**

The stainless steel milk transfer pump will be of sanitary design as per dairy standard. The TEFC drive motor on415V3phase will be fitted with stainless steel shroud with louvers for air cooling and suitable arrangement for cable Connection

### **Inline Filter**

38 mm stainless steel inline filter complete with connections.

### **Can Scrubber**

This will be used to clean the cans inside and outside. This is 'U' shape vessel with two nos. of nylon brushes running at a slow rpm.

The cans to clean will be inserted inside this brush. One brush will clean the inside and other brush will clean outside. To clean the bottom of the can outside one no. small brush is provided. The trough is filled with warm water at 45 to 50 deg c. and 150 to 200 gram of washing sod is mixed with this water as detergent.

The scrubber will take one minute to clean the can. The main body is made from AISI 304 sheet. The unit will have 4nos. of legs with ball feet for floor adjustment, the drive mechanism provided at the side of the unit on a Ms. Mechanism. The unit will have reduction gear box coupled with a motor. Necessary drain arrangement is being provided for to drain the inside water.

## **Can Drip Saver**

Standard can drip saver of SS-304 material will be required.

# **Plate Chiller**

The plate heat exchanger is suitable to chill milk from a temperature of 35deg.c to 4deg.c. The plates of the heat exchanger will be made of SS 304 and will be compressed between the frame plate and pressure plate. The frame and pressure plate will be made of mild steel and cladded with SS sheet.

# MILK STORAGE SECTION

#### **Milk Storage Tank**

The storage tank will be Horizontal in design. The inner shell will be made of SS 304 and the outer shell will be made of SS sheet. The inner shell will be insulated with 100 mm thermocole. The bottom of the tank will have a gentle slope towards the outlet. The tank will be mounted on adjustable ball feet. The storage tank will be complete with the following accessories.SS man way, SS no foam inlet ,Light glass assembly, sight glass assembly, two way out let valve, sampling cock, SS vertical agitator & driven by a suitable motor, MS ladder, Thermometer

### **Milk Transfer Pump**

The stainless steel milk transfer pump will be of sanitary design as per dairy standard. The TEFC drive motor on 415V 3phase will be fitted with stainless steel shroud with louvers for air cooling and suitable arrangement for cable Connection.

# **MILK PROCESS SECTION**

#### **MULTIDUTY MILK PASTEURISATION PLANT**

**Design Parameter:** 

Raw milk feed temperature	:	4deg.c/30deg.c
Milk Pasteurization temp	:	72.5-78deg.c
Holding time for Pasteurization	:	16 second
Finished milk discharge tem	:	4deg.c
Heat regeneration	:	90%
Chilled water flow rate	:	3 times milk flow rate
Chilled water feed temperature	:	1.5deg.c

Functional requirement:

This will be used for pasteurization of milk subsequently chilling it. Scope of Supply

**Balance** tank: The 150ltr capacity balance tank will be fabricated from 2mm thick SS 304sheet. The tank will be provided with cover, float, outlet and adjustable SS ball feet

<u>Milk pump</u>: The SS feed pump will be of sanitary design as per dairy standard suitable for above PHE. Flow controller: SS flow control device is required to manually regulate the required flow rate. The flow controller will be of sanitary design.

**Heat Exchanger:** The plates will be made from ss304 and will be of sanitary design. All the milk contact and exterior surfaces will be easily accessible or readily removable for cleaning and inspection.

**<u>Gaskets</u>**: The gasket will be sanitary type and the material will be food grade and be non-toxic, fat resistant, non-absorbent and will have smooth surface.

**Holding Section:** It will be designed for continuous holding of the product for at least 16 second at the pasteurization temperature. The holding section will be external tubular type.

**Supporting Frame:** The supporting frame for the plate pack will be of a self-supporting design made of mild steel and cladded with stainless steel and provided with a manually operated SS tightening device.

# **PACKING SECTION**

## **Pouch Filling Machine**

The machine will be suitable to pack milk into polythene pouches 200/500 ML, The machine will be mechanical type.

# **Milk Transfer Pump**

The stainless steel milk transfer pump will be of sanitary design as per dairy standard. The TEFC drive motor on415V3phase will be fitted with stainless steel shroud with louvers for air cooling and suitable arrangement for cable Connection

### **Inter Connecting Pipes and Fitting: 38MM**

SS Pipes & fittings of suitable size and length in sanitary design as per compact lay of above plant

### **Cream Separator Online**

This is centrifuging rotating at very high speed to separate the fat and SNF both fat and SNF will be coming out separately. Online to separate excess fat in the milk al I milk contact parts will be of aisi304and the body is made of cast iron the unit will be supplied with necessary tools and tackles for opening the bowl.

# **Inter Connecting Pipes and Fitting: 38MM**

SS Pipes & fittings of suitable size and length in sanitary design as per compact lay of above plant

### **Cold Store Room**

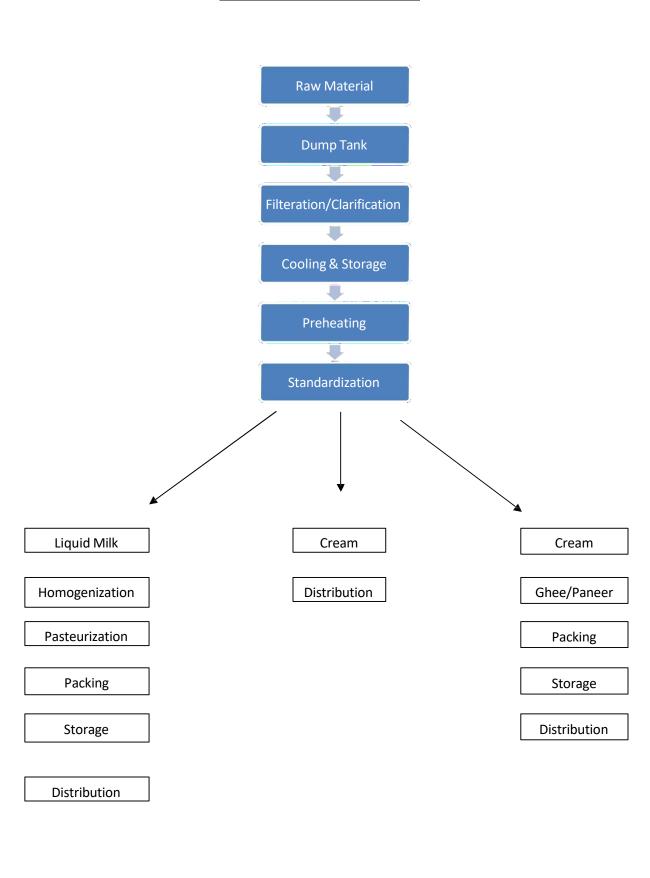
Cold store to store milk packed in poly packs kept in crates. The cold store cabinet will be insulated with thermocole panel the cold store room will be supplied with suitable capacity.

# MACHINERY DETAILS

S.NO.	ITEMS	QUANTITY	UNIT PRICE	FINAL PRICE
Milk Recep	otion			
1	Bulk Milk Cooler 1Kl	1 NOS.	1,75,000	1,75,000
2	Pump	1 NOS.	20,000	20,000
		Total	1,95,000	1,95,000
Milk Proce	essing			
1	Milk Pasteurizer -200LPH	1 NOS.	2,50,000	2,50,000
2	Packing Milk	1 NOS.	2,45,000	2,45,000
3	Storage Tank 1Kl	1 NOS.	1,15,000	1,15,000
		Total	6,10,000	6,10,000
Curd Secti	on and Chach Section			
1	Curd Cogulation tank (200 Ltr)	1 NOS.	65,000	65,000
2	Hot Room (6x6)	1 NOS.	1,25,000	1,25,000
3	Blast Room(6x6)	1 NOS.	1,75,000	1,75,000
4	Piping and Erection	1 NOS.	45,000	45,000
		Total	4,10,000	4,10,000
Paneer See	ction	1 1		1
1	Paneer PHE (Set)	1 NOS.	85,000	85,000
2	Dump Tank	2 NOS.	45,000	90,000
3	Balance tank	1 NOS.	25,000	25,000
4	Piping and Erection	1 NOS.	45,000	45,000
		Total	2,00,000	2,45,000

Ghee S	Section			
1	Ghee Kattle	1 NOS.	85,000	85,000
2	Clarifier	1 NOS.	55,000	55,000
3	Storage tank (500 Ltr)	1 NOS.	85,000	85,000
4	Piping and Erection	1 NOS.	45,000	45,000
		Total	2,70,000	2,70,000
Utility	Section			
1	IBT 1.5 TR	1 NOS.	95,000	95,000
2	Boiler (500 Ltr)	1 SET	1,25,000	1,25,000
3	Piping	1 SET	75,000	75,000
4	Erection and Commissioning	1 NOS.	75,000	75,000
5	Electric Goods	1 Nos.	75,000	75,000
		Total	4,45,000	4,45,000
			GRAND TOTAL	<mark>21,75,000</mark>
			GST @12%	2,61,000
			TOTAL	24,36,000

# **Manufacturing Process**



#### MILK PROCESSING PLANT FEASIBILTY STUDY

PERATIONAL ASSUMPTIONS	Ma a	f Dovo					
	<u>NO. C</u>	of Days					
Sep- Oct		60					
Nov- Feb		120					
Mar		30					
Apr		30					
May- Aug		125					
Days of Plant Operation in a		365					
2 Power & Steam Related Assumption	ns:						
Total Installed Load	KW		20.00				
Power Factor			0.90				
Run Hours			8.00				
Plant Load Factor			65%				
Unit Rate	RS/KWH		6.50				
Consumption of Steam/ Hour			100.00				
			2.00				
Cost of Steam (Rs/Kg)							
Full Load Run hours			<u>8</u>				
8 Raw Milk Quantity		1,000 Litr/ da	y				
Sales Price Assumptions:	Price (Rs/KG	Packin	g Rs/KG				
	<u></u>		<u> </u>				
Curd/Chach	120		2				
Paneer	300		2				
Toned Milk	62		3				
Onla Dring			II	III	IV	v	VI
Sale Price	•					-	
Sale Price Curd/Chach	120		124	129	135	142	149
Curd/Chach	120				135	142	
			124 309 64	129 321 67		-	
Curd/Chach Paneer	120 300 62		309	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua	120 300 62		309	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions	120 300 62		309 64	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions	120 300 62		309 64	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct	120 300 62		309 64 <u>RS/KG</u> 30	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb	120 300 62 Illy Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23 33	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23 33 33 33	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23 33	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23 33 33 33	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr May- Aug Average Raw Material Cost	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23 33 33 33 34	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr May- Aug Average Raw Material Cost	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG	1,000 Ltr	309 64 <u>RS/KG</u> 30 23 33 33 33 34	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr May- Aug Average Raw Material Cost Material Balancing/ Day	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG	1,000 Ltr	309 64 <u>RS/KG</u> 30 23 33 33 33 34	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua Rew MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr May- Aug Average Raw Material Cost Material Balancing/ Day Raw Milk Final Product Mix	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG		309 64 <u>RS/KG</u> 30 23 33 33 33 34	321	135 337	142 354	372
Curd/Chach Paneer Toned Milk Increased By 2-5% Annua RAW MATERIAL PURCHASE Proportions Sep- Oct Nov- Feb Mar Apr May- Aug Average Raw Material Cost Material Balancing/ Day Raw Milk	120 300 62 Illy Rs/ KG Rs/ KG Rs/ KG Rs/ KG Rs/ KG	1,000 Ltr 30 30	309 64 <u>RS/KG</u> 30 23 33 33 33 34	321	135 337	142 354	372

7 ELECTRCA	L LOAD CALCUL	ATION		
Total Installe	ed Load	KVA		20
Total Units	Consumption Dail	/ KWH		104
Total Units	Consumption (Ann	u KWH	37,	960
TOTAL POV	VER COST	Rs in Lacs	2	2.47
8 CALCULAT	ION FOR FUEL F	OR STEAM BOILER		
Total Amour	nt / Day	Rs.	1,	600
Total Amour	nt / Year	Rs in Lacs	:	5.84
Total power	and fuel			8.31

9	Raw Material Cost:	Days	Milk Collected	Cost/KG	<u>Total Cost/ E</u> <u>Rs in Lac</u>	
	Sep- Oct Nov- Feb	60 120	,	000 000	30 23	18 28
	Mar	30	) 1,	000	33 33	10 10
	Apr May-Aug	125	,	,000	33 34	43

#### TOTAL ANNUAL RAW MILK COST

107.90

Raw Milk Price	<u>2019-20</u>	<u>2020-21</u>	<u>2021-22</u>	<u>2022-23</u>	<u>2023-24</u>	<u>2024-25</u>
Raw Milk	107.90	110.00	113.00	116.00	121.00	127.00
Increased By 2-5% Annua	lly					

# 10 Cost of Employees

Position	Numbers		<u>CTC/Year/</u> Person	Total Cost
			<u>Rs (000s)</u>	<u>Rs in Lacs</u>
Unskilled Workmen		3	72,000	2.16
Skilled Workmen		1	84,000	0.84
Plant Supervisor		1	96,000	0.96
Sales Executives		1	96,000	0.96
Commercial Executives		1	120,000	1.20
QC TECHNICIAN		1	144,000	1.44
Plant Head		1	240,000	2.40
Total Cost of Employees		9		9.96

#### 11 Chemical Consumption Rs i

Rs in Lacs

1.20 At Capacity

12	Overhead As %age of Sales/ Fi	<u>2018-2019</u>	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
	Capacity						
	Selling, General & Admn Exp	6.00%	8.00%	9.00%	10.00%	11.00%	12.00%
	Rejection/wastage	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
14	Rate of Interest on Term Loan		11.00%	P.A.			
15	No. of Instiments for Term Loan Repa (After one year Moratorium)	lyment	58	3 Months		_	
16	Depreciation Rates Assumed:						
	Building		10%				
	Plant & Machinery		15%				
	Misc. Fixed Assets		15%				
	(Method of Computing Deprec	iation: WDV Method)					

#### PROJECTED CASH FLOW STATEMENT

PARTICULARS	I	Ш	ш	IV	v
SOURCES OF FUND					
Increase In Own Capital	2.41	-	-	-	-
Profit After Tax	3.36	4.85	6.66	9.80	12.8
Depreciation	3.29	2.79	2.37	2.02	1.7
Increase In Term Loan from bank	19.72	-	-	-	-
Increase In Sundry Creditors	2.16	0.22	0.24	0.26	0.2
Increase in Other Liabilities	1.00	0.10	0.11	0.12	0.1
TOTAL :	31.93	7.96	9.39	12.20	15.02
APPLICATION OF FUND					
Increase in Fixed Assets	21.91	-	-	-	-
Increase in Stock	0.27	0.03	0.04	0.04	0.0
Increase in Debtors	1.36	0.16	0.19	0.21	0.2
Increase in Sundry Advances	3.00	1.00	1.00	1.00	1.0
Repayment of Term Loan from Bank	2.19	4.38	4.38	4.38	4.3
Drawings	2.00	3.00	4.00	5.00	10.0
TOTAL :	30.73	8.58	9.61	10.63	15.6
Opening Cash & Bank Balance	-	1.21	0.59	0.37	1.93
Add : Surplus	1.21	(0.62)	(0.22)	1.57	(0.6

PARTICULARS	I	II	ш	IV	v
SOURCES OF FUND					
Own Capital	2.41	3.77	5.63	8.29	13.0
Add : Net Profit	3.36	4.85	6.66	9.80	12.8
Less : Drawings	2.00	3.00	4.00	5.00	10.0
Closing Capital	3.77	5.63	8.29	13.09	15.9
Term Loan From Bank	17.53	13.14	8.76	4.38	(0.0
TOTAL :	21.30	18.77	17.05	17.47	15.9
APPLICATION OF FUND					
Fixed Assets					
Gross Block	21.91	21.91	21.91	21.91	21.9
Depreciation	3.29	6.08	8.45	10.47	12.
Net Block	18.62	15.83	13.45	11.44	9.
Current Assets					
Sundry Debtors	1.36	1.52	1.71	1.92	2.
Inventory	0.27	0.30	0.34	0.38	0.
Cash and Bank	1.21	0.59	0.37	1.93	1.
Sundry Advances	3.00	4.00	5.00	6.00	7.
Total Current Assets	5.84	6.42	7.42	10.24	10.
Current Liabilities					
Sundry Creditors	2.16	2.37	2.61	2.87	3.
Other Liabilities	1.00	1.10	1.21	1.33	1.4
	3.16	3.47	3.82	4.20	4.0
Net Current Assets	2.68	2.94	3.60	6.03	6.2
TOTAL :	21.30	18.77	17.05	17.47	15.9

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PARTICULARS	I	II	Ш	IV	V	Description	Plant & Machinery	TOTAL
A) <u>SALES</u>						Rate of Depreciation	15.00%	
Sale of Toned Milk,Curd & Paneer	99.02	110.98	124.90	139.95	157.59	Opening Balance Addition During The year	- 21.91	- 21.9
Sale of Toffed Milk, Curd & Palleer	99.02	110.96	124.90	139.95	157.59	Less : Depreciation	3.29	21.9
Total (A)	99.02	110.98	124.90	139.95	157.59	WDV at end of Year 1	18.62	18.6
						Less : Depreciation	2.79	2.7
B) COST OF SALES						WDV at end of Year 2	15.83	15.8
						Less : Depreciation	2.37	2.3
Raw Material Consumed	64.74	71.50	79.10	87.00	96.80	WDV at end of Year 3	13.45	13.4
Power & Fuel	4.98	5.40	5.82	6.23	6.65	Less : Depreciation	2.02	2.02
Labour & Wages	2.08	1.66	3.12	3.50	3.94	WDV at end of Year 4	11.44	11.44
Stores Consumption	0.72	0.80	0.86	0.92	0.98	Less : Depreciation	1.72	1.72
Packaging Cost	3.94	4.35	4.68	5.02	5.35	WDV at end of Year 5 Less : Depreciation	9.72 1.46	9.72 1.46
Cost of Production	76.46	83.71	93.58	102.67	113.72	WDV at end of Year 6	8.26	8.2
Add : Opening Stock	-	0.27	0.30	0.34	0.38		0.20	0.2
Less : Closing Stock	0.27	0.30	0.34	0.38	0.43			
Cost of Sales (B)	76.19	83.68	93.54	102.62	113.67			
C) GROSS PROFIT (A-B)	22.83	27.30	31.36	37.32	43.92			
G.P.Ratio	23.06%	24.60%	25.11%	26.67%	27.87%			
D) Interest on Term Loan	2.73	2.77	2.27	1.79	1.31			
E) Salary	7.51	8.01	8.72	9.47	10.26			
F) Adm & Selling Expenses Exp.	5.94	8.88	11.24	13.99	17.34			
G) Depreciation	3.29	2.79	2.37	2.02	1.72			
TOTAL	19.47	22.45	24.61	27.27	30.62			
I) NET PROFIT N.P.Ratio	3.36 3.40%	4.85 4.37%	6.75 5.41%	10.05 7.18%	13.30 8.44%			
K) Tax	-	-	0.09	0.25	0.41			
L) Profit After Tax	3.36	4.85	6.66	9.80	12.88			
M) DEPRECIATION & PRELIMINARY EXP ADD B	3.29	2.79	2.37	2.02	1.72			
	0.05	7.05		44.00				
N) NET CASH ACCRUALS	6.65	7.65	9.04	11.82	14.60			

#### PROJECT AT GLANCE

	PROJECT AT GLANCE
NAME OF COMPANY	: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
NATURE OF INDUSTRY	: MILK PROCESSING PLANT
CONSTITUTION	: XXXXXXXXXXXXXX
MANAGEMENT	: XXXXXXXX XXXXXXXXX XXXXXXXXX XXXXXXXXX
DATE OF ESTABLISHMENT	: XXXXXXXXX
REGISTERED OFFICE	: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
FACTORY LOCATION	: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
CONTACT NO	:
CAPACITY OF PLANT	: Processing of 1000 Litres of Milk Per day
PRODUCTS	: Curd Paneer Toned Milk
FINANCIAL ASSITANCE REQUIRED	: Term Loan 21.72 Lacs
SECURITY OFFERED	: <u>PRIMARY SECURITY</u>
	Term Loan
	Hypothecation of Plant & Mahinery and Other Assets

PARTICULARS	I	II	III	IV	v
Cash Accruals	6.65	7.65	9.04	11.82	14.6
Interest on Term Loan	2.73	2.77	2.27	1.79	1.3
Total	9.38	10.41	11.31	13.61	15.9
REPAYMENT					
Instalment of Term Loan	2.19	4.38	4.38	4.38	4.3
Interest on Term Loan	2.73	2.77	2.27	1.79	1.:
Tetel	4.00	745	6 66	6 47	5 (
DEBT SERVICE COVERAGE RATIO	4.92 1.91	7.15 1.46	6.66 1.70	6.17 2.20	2
Total DEBT SERVICE COVERAGE RATIO AVERAGE D.S.C.R.					:
DEBT SERVICE COVERAGE RATIO					2
DEBT SERVICE COVERAGE RATIO					2
DEBT SERVICE COVERAGE RATIO					2
DEBT SERVICE COVERAGE RATIO					2
DEBT SERVICE COVERAGE RATIO					2
DEBT SERVICE COVERAGE RATIO					5. 2 1.9
DEBT SERVICE COVERAGE RATIO					2

2,019 99.02 22.83 23.06% 3.36 3.4% 5.84 3.16 1.85	2,020 110.98 27.30 24.60% 4.85 4.4% 6.42 3.47	2,021 124.90 31.36 25.11% 6.75 5.4% 7.42	2,022 139.95 37.32 26.67% 10.05 7.2%	<b>27.87%</b> 13.30
22.83 23.06% 3.36 3.4% 5.84 3.16	27.30 24.60% 4.85 4.4% 6.42	31.36 <b>25.11%</b> 6.75 <b>5.4%</b>	37.32 26.67% 10.05	43.92 <b>27.87%</b> 13.30
3.36 <b>3.4%</b> 5.84 3.16	4.85 <b>4.4%</b> 6.42	6.75 <b>5.4%</b>	10.05	13.30
<b>3.4%</b> 5.84 3.16	<b>4.4%</b> 6.42	5.4%		
5.84 3.16	6.42		7.2%	0.40
3.16	•••	7.42		8.4%
		2.02	10.24	10.87
	1.85	3.82 <b>1.94</b>	4.20 <b>2.44</b>	4.62 <b>2.35</b>
3.77	5.77	8.63	12.29	18.09
17.53	13.14	8.76	4.38	(0.00)
4.65	2.28	1.02	0.36	(0.00)
9.38	10.41	11.40	13.86	16.32
2.73	2.77	2.27	1.79	1.31
3.44	3.76	5.01	7.73	12.45
			In Lacs)	
Amount %	% Margin	Margin	In Lacs) Finance	
Amount %	% Margin   Owned/F	Margin		
	Öwned/F	Margin Rented	Finance	
Amount 9 21.91 2.22		Margin		
-	<b>4.65</b> 9.38 2.73	4.65 2.28   9.38 10.41   2.73 2.77   3.44 3.76	4.65 2.28 1.02   9.38 10.41 11.40   2.73 2.77 2.27   3.44 3.76 5.01	4.65 2.28 1.02 0.36   9.38 10.41 11.40 13.86   2.73 2.77 2.27 1.79   3.44 3.76 5.01 7.73

	RE	PAYMENT S	CHEDULE O	F TERM L	DAN	• • •	
			A 1 11.1			Intt.	11.00
Year	Particulars	Amount	Addition	Total	Interest	Repayment	Cl Balanco
	Opening Balance						
	April	-	19.72	19.72	-	-	19.7
	May	19.72	-	19.72	0.18	-	19.7
	June	19.72	-	19.72	0.18	-	19.7
	July	19.72	-	19.72	0.18	-	19.7
	August	19.72	-	19.72	0.27	-	19.7
	September	19.72	-	19.72	0.36	-	19.7
	October	19.72	-	19.72	0.28	0.37	19.3
	November	19.35	-	19.35	0.26	0.37	18.9
	December	18.99	-	18.99	0.25	0.37	18.6
	January	18.62	-	18.62	0.27	0.37	18.2
	February	18.26	-	18.26	0.25	0.37	17.8
	March	17.89	-	17.89	0.24	0.37	17.5
					2.73	2.19	
	Opening Balance						
	April	17.53	-	17.53	0.26	0.37	17.1
	May	17.16	-	17.16	0.24	0.37	16.8
	June	16.80	-	16.80	0.23	0.37	16.4
	July	16.43	-	16.43	0.25	0.37	16.0
	August	16.07	-	16.07	0.23	0.37	15.7
	September	15.70	-	15.70	0.22	0.37	15.3
	October	15.34	-	15.34	0.24	0.37	14.9
	November	14.97	-	14.97	0.22	0.37	14.6
	December	14.61	-	14.61	0.21	0.37	14.2
	January	14.24	-	14.24	0.21	0.37	13.8
	February	14.24	_	13.87	0.23	0.37	13.5
	March	13.51	_	13.51	0.21	0.37	13.1
	IVIAI CIT	15.51	-	15.51	2.77	4.38	15.
					2.77	4.30	
V	Opening Balance				0.00	0.07	40.5
	April	13.14	-	13.14	0.22	0.37	12.7
	May	12.78	-	12.78	0.20	0.37	12.4
	June	12.41	-	12.41	0.19	0.37	12.0
	July	12.05	-	12.05	0.21	0.37	11.6
	August	11.68	-	11.68	0.19	0.37	11.3
	September	11.32	-	11.32	0.18	0.37	10.9
	October	10.95	-	10.95	0.20	0.37	10.5
	November	10.59	-	10.59	0.18	0.37	10.2
	December	10.22	-	10.22	0.17	0.37	9.8
	January	9.86	-	9.86	0.19	0.37	9.4
	February	9.49	-	9.49	0.17	0.37	9.
	March	9.13	-	9.13	0.17	0.37	8.
					2.27	4.38	

v	Opening Balance						
	April	8.76	-	8.76	0.18	0.37	8.40
	May	8.40	-	8.40	0.17	0.37	8.03
	June	8.03	-	8.03	0.15	0.37	7.67
	July	7.67	-	7.67	0.17	0.37	7.30
	August	7.30	-	7.30	0.16	0.37	6.94
	September	6.94	-	6.94	0.14	0.37	6.57
	October	6.57	-	6.57	0.16	0.37	6.21
	November	6.21	-	6.21	0.14	0.37	5.84
	December	5.84	-	5.84	0.13	0.37	5.48
	January	5.48	-	5.48	0.15	0.37	5.11
	February	5.11	-	5.11	0.13	0.37	4.75
	March	4.75	-	4.75	0.11	0.37	4.38
					1.79	4.38	
VI	Opening Balance						
	April	4.38	-	4.38	0.14	0.37	4.02
	May	4.02	-	4.02	0.12	0.37	3.65
	June	3.65	-	3.65	0.11	0.37	3.29
	July	3.29	-	3.29	0.13	0.37	2.92
	August	2.92	-	2.92	0.11	0.37	2.56
	September	2.56	-	2.56	0.10	0.37	2.19
	October	2.19	-	2.19	0.12	0.37	1.83
	November	1.83	-	1.83	0.10	0.37	1.46
	December	1.46	-	1.46	0.09	0.37	1.10
	January	1.10	-	1.10	0.11	0.37	0.73
	February	0.73	-	0.73	0.09	0.37	0.37
	March	0.37	-	0.37	0.09	0.37	(0.00)
					1.31	4.38	
	DOOR TO DOOR	60	MONTHS				
	MORATORIUM PERI REPAYMENT PERIOD	6 54	MONTHS MONTHS				

#### <u>XXXXXXXXXXXX</u>

#### COMPUTATION OF CAPACITY OF THE PROJECT (PASTEURIZATION PLANT)

Total capacity of the Plant is to process 1000 Litres of Milk per day. So, the capacity of the project will be as follows:-		At 100% Capacity
Capacity of the plant per day	1000	Litres of Milk per day
No. of working days in a year	300	days
Total capacity of the project 30	00000	Litres of Milk per year
Produce to be obtained after rejection/wastage		
Curd/Chach	29.55	Kg per day
Paneer	29.55	Kg per day
Toned Milk	689.5	Litres of Milk per day
Total Produce to be obtained after rejection/wastage		
Curd/Chach	8865	Kg per Year
Paneer	8865	Kg per Year
Toned Milk 24	06850	Litres of Milk per year

#### COMPUTATION OF PRODUCTS TO BE PRODUCED

<u>QUANTITY WISE</u>							
Particulars		Ι	П	Ш	IV	V	
Capacity utilisation		60%	65%	70%	75%	80%	
Curd		5,319	5,762	6,206	6,649	7,092	
Paneer		5,319	5,762	6,206	6,649	7,092	
Toned Milk		124,110	134,453	144,795	155,138	165,480	
Total Produce (in Kgs)	13	34,748.00	145,977.00	157,206.00	168,435.00	179,664.00	

COMPUTATION OF SALES							
Particulars	I	П	Ш	IV	V		
Curd	6.38	7.15	8.01	8.98	10.07		
Paneer	15.96	17.81	19.92	22.41	25.11		
Toned Milk	76.95	86.05	97.01	108.60	122.46		
Add:-Opening Stcok	-	0.27	0.30	0.34	0.38		
Less :- Closing Stock	0.27	0.30	0.34	0.38	0.43		
Total Sales (Rs in Lacs)	99.02	110.98	124.90	139.95	157.59		

COMPUTATION OF DIRECT COST						
Particulars	I	П	Ш	IV	V	
Raw Material Consumed	64.74	71.50	79.10	87.00	96.80	
Packing Material Consumed	3.94	4.35	4.68	5.02	5.35	
Chemical Consumption	0.72	0.80	0.86	0.92	0.98	
Total Direct Cost (Rs in Lacs)	69.40	76.64	84.64	92.94	103.13	

COMPUTATION OF SALARY EXPENSES								
Particulars	I	П	Ш	IV	v			
Managerial Staffs	3.84	4.03	4.44	4.88	5.37			
Production Related Staffs	3.67	3.98	4.28	4.59	4.90			
Total Salary Expenses (Rs in Lacs)	7.51	8.01	8.72	9.47	10.26			
Power & Fuel Consumption	4.98	5.51	5.93	6.36	6.78			
Total Power & Fuel Expense (Rs in Lacs)	4.98	5.51	5.93	6.36	6.78			



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